

Herrliberg, February 10, 2012

BRIEF MEDIA INFORMATION

EMS Group: Annual Results 2011

Net sales and net operating income (EBIT) at new record levels despite the strong Swiss Franc

1. Summary

In 2011, the EMS Group, globally active in the business areas **Performance Polymers** and **Fine Chemicals / Engineering** and with its companies combined in EMS-CHEMIE HOLDING AG, increased **net sales** by 3.9% and **net operating income (EBIT)** by 4.4% compared to the previous year. This means that net sales and net operating income (EBIT) reached new record levels.

In local currencies net sales increased by 15.5% and **net operating income (EBIT)** by 25.5% compared to the previous year. The unfavourable currency situation had a substantial burdening effect on growth of net sales and result in Swiss Francs. EMS generates 95% of its net sales outside of Switzerland.

Consolidated **net sales** amounted to CHF 1,658 million (1,596). A generally good economic environment as well as successfully realised new business with speciality products caused a significant increase in sales volumes. All sales regions showed double-digit growth rates for net sales (in local currencies) compared to the previous year. Significantly increasing raw material prices made repeated customer sales price increases inevitable.

Net operating income (EBIT) reached CHF 294 million (282). **Operational cash flow (EBITDA)** was CHF 346 million (335), 3.3% above the previous year. The resulting **EBIT margin** was 17.7% (17.6%), the **EBITDA margin** 20.9% (21.0%). In anticipation of an economic slowdown, EMS has been implementing efficiency programmes throughout the Group since the beginning of 2011. As a consequence, costs developed at a lower pace compared to net sales and sales volumes growth.

Net financial income was CHF 1 million (-1).

Net income closed 4.3% above the previous year at CHF 242 million (232). Earnings per share increased to CHF 10.14 (9.71).

For the business year 2011, EMS plans to distribute an ordinary **dividend** of CHF 7.00 per share (in the previous year: CHF 6.50 + CHF 6.00 anniversary dividend).

For the business year **2012**, EMS is expecting geographically heterogeneous economic development: While the markets in NAFTA and Asia (in particular China) may develop positively, Europe's unresolved structural and debt problems will have a negative affect on economic development.

EMS will continue its successful strategy of growth with speciality products in the main areas of Performance Polymers. Allowing for existing macro-economical risks, EMS will treat costs and liquidity with extra caution.

For 2012, EMS expects net sales and net operating income (EBIT) at the same level as the previous year.

The following events will take place on Friday, February 10, 2012
at the Swissôtel in Zurich-Oerlikon:

at 09.00 a.m. the media conference

and

at 02.00 p.m. the financial analysts conference

You will be furnished with the detailed media information
after the media conference at approx. 12.00 a.m.

2. Development of income 2011: Key figures EMS Group

in million CHF	2011	2010
Net sales	1,658	1,596
Change from previous year	+3.9%	
In local currencies	+15.5%	
Operational cash flow (EBITDA) ¹⁾	346	335
Change from previous year	+3.3%	
In % of net sales	20.9%	21.0%
Net operating income (EBIT) ²⁾	294	282
Change from previous year	+4.4%	
In % of net sales	17.7%	17.6%
Net financial income	1	-1
Income taxes	53	48
Net income ³⁾	242	232
Change from previous year	+4.3%	
In % of net sales	14.6%	14.5%
Cash flow ⁴⁾	296	291
Change from previous year	+1.6%	
Investments	76	49
Change from previous year	+54.7%	
Equity	1,057	1,110
In % of balance sheet total	64.6%	66.5%
Return on equity	22.9%	20.9%
Equity per share (in CHF) ⁵⁾	45.17	47.74
Number of employees	2,242	2,256

¹⁾ EBITDA = Earnings **B**efore Interest, Taxes, **D**epreciation and **A**mortisation
= Operational cash flow

²⁾ EBIT = Earnings **B**efore Interest and Taxes
= Net operating income

³⁾ Net income = Profit after taxes, including minority shareholders

⁴⁾ Cash flow = Net income plus amortisation of intangible assets, property, plant and equipment plus value adjustments to securities

⁵⁾ Average weighted number of registered shares as at 31.12.2011: 23,388,212 shares
(31.12.2010: 23,257,508 shares)

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